



RESEARCH COMMITTEE MEETING

Sunday, February 4, 2007

9:00 a.m.

Emma B (Third Level)

Manchester Grand Hyatt, San Diego, CA

AGENDA

Chair: **Diana Reid, Managing Partner, Beekman Advisors, Inc.**

Vice Chairs: **Anthony Butler, CFA, Director, Wachovia**
Myra Moren, Director, Holliday Fenoglio Fowler, L.P.
Catherine Quinn, President, Corporate Asset Strategies

MBA Staff Representative: **Jamie Woodwell**
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1. Welcome & Introductions

2. Committee Goals and Objectives

Facilitate research, development and publication of information pertaining to the commercial real estate and multifamily finance industry, including annual surveys reporting on the production and servicing operations of mortgage banking firms.

3. Review of MBA Research Offerings

- a. Products
- b. Dissemination
- c. In Development
 - i. Compensation survey with McLagan Partners
 - ii. Servicer benchmarking with servicer working group

(continued)

4. The Year Ahead
 - a. “Hot Topics” calls
 - i. Proposed Dates
 1. April 11 @ 11:00 a.m. (Eastern)
 2. July 11 @ 11:00 a.m. (Eastern)
 3. October 10 @ 11:00 a.m. (Eastern)
 4. December 12 @ 11:00 a.m. (Eastern)
 - ii. Potential Topics
 1. “Construction Data: What Do We Know about New Supply?”
 2. “Trends and Shifts of Capital Flows to and from Real Estate”
 3. “Update on Condo Market Repositionings and their Impact on Multifamily Markets”
 4. Suggestions for other topics
 - b. Discussion of other initiatives and forums for the Research Committee